***CHITRAKANTI MANSOOR BASHA***

## Mobile No: +91 6301264356 Email: [bashamansoor76@gmail.com](mailto:bashamansoor76@gmail.com)

***Career Objective:***

Looking forward to seeking a challenging career at a progressive organization that provides an opportunity to capitalize my strengths, Technical skills & abilities in order to develop the company I work for along with my career growth.

# Educational Qualifications:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| ***COURSE*** | ***INSTITUTION*** | ***UNIVERSITY/ BOARD*** | ***YEAR OF PASS*** | ***PERCENTAGE (% or GPA)*** |
| *B. Tech (CSE)* | *Ayaan Engineering College, Hyderabad.* | *JNTU-HYD* | *2011* | *54.5%* |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  | *Board of* |  |  |
| *Intermediat e*  *(MPC)* | *Sri Prathiba Junior College, Ongole.* | *Intermediate Education, Andhra Pradesh* | *2005* | *74.9%* |
| *S.S.C* | *Vijaya Vani Public School, Nandyal.* | *Board of Secondary* | *2003* | *65.5%* |
|  |  | *Education,* |  |  |
|  |  | *Andhra Pradesh* |  |  |

# Key courses:

* *Farm Power & Tractor System*
* *Mechanical Measurement & Instrumentation*
* *Design of Agricultural Machinery*
* *Agricultural Implements*
* *Harvesters*

# Technical Skills:

* *Basic knowledge on* ***MS-excel***

*Basic knowledge on* ***MS****-****Office***

# Extra-curricular Activities:

* *Chief volunteer for School level As School PL.*

*One of the active donor for blood donation camp held at our college*

*.*

# Experience:

* *Four YEARS i:e(1st Mar 2018-31st Dec 2021)Experience as Sales Manager at* ***“SAME DEUTZFAHR INDIA PVT. LTD” A.P.*** *dealt with dealers in , KURNOOL district*
* *Seven months (1st Jan 2022-present) Experience as Sales Manager in VST TRACTOR TILLERS LTD (present continuing) dealt with dealers for Nandyal district*

## JOB PROFILE:

* *Handling of the dealers to generate business.*
* *Dealer development & Appointments of Experience manpower.*
* *Coaching of the dealers staff to execution and monitoring of various activities for more sales.*
* *Explanation about our product features with various applications.*
* *Marketing our products through various Generation activities like Demo , Road shows , Van campaigns , Drivers meet , Combing , Branding materials .*
* *Achieving sales target with Conversation activities like Customer meet , Demo , Open challenge , Exchange mela , Loan mela , Burst team.*
* *Market share should be maintained with Coverage ratio & Conversion ratio.*
* *Maintain banking relation in territory for proper retailing process of the area.*

## STRENGTHS:

* *Hardworking and Good Communication Skills.*
* *Comprehensive problem solving abilities.*
* *Ability to deal with people diplomatically.*

# Personal Profile:

* + *Name : C.Mansoor Basha*
  + *Father’s Name : C.Khadar Vali*
  + *Mother’s Name : C.Mahaboob Bee*
  + *Date of Birth : 07/08/1988*
  + *Gender : Male*
* *Languages known : English,Hindi and Telugu.*
* *Current Take Home*  ***:*** *4.20 L/A.*

Expecting Take Home : L/A.

●

* *Hobbies : Movies*
* *Nationality, Religion : Indian, Muslim.*
* *Native place : Nandyal.*
* *Address :28-553, Ekalavya Nagarl, Noonepalli,*

# Declaration:

Nandyal, Nandyal Dist-518501.

I hereby declare that the above information is true up to my knowledge and belief. PLACE: Nandyal.

# C.MANSOOR BASHA